

2013 ACEEE SUMMER STUDY ON ENERGY EFFICIENCY IN INDUSTRY Thinking Forward: Leadership in a Global Marketplace

A culture of leadership is a critical driver for industry's innovations and advances necessary to succeed in an increasingly global economy. Energy productivity and efficiency flow from advances in technology and management processes and forward thinking leadership is key to maintaining global competitiveness. Investments by industry over the past several decades have achieved significant gains in energy efficiency and improved environmental performance; the rapidly changing global marketplace will demand even greater investments in the future. Forward thinking leaders will maximize the use of "game changing" energy finds to deploy innovative technical solutions, develop next generation manufacturing processes, and overcome uncertain regulatory policies.

The ACEEE 10th biennial Summer Study on Energy Efficiency in Industry will bring stakeholders together to advance leadership in energy productivity. Participants from around the world will gather for three days to discuss technical, policy, management, and program issues related to the theme, *Thinking Forward: Leadership in a Global Marketplace*. Attendees will include energy leaders and decision makers from industry, equipment manufacturers, government program and policy staff, electric and gas utilities, energy consulting, industrial energy research, and universities and academia.

The 2013 ACEEE Summer Study on Energy Efficiency in Industry will focus on the roles critical to moving forward in these uncertain times. The panels are organized to focus on: innovative energy technology systems and methods; emerging energy market impacts and opportunities; technology development; planning for the next generation; global competitiveness; and state, utilities, and national programs. Come to Summer Study to learn from, and network with, energy experts from private industry, academia, government, consulting firms, and nonprofits.

PANEL 1

Innovative Energy Technology Systems and Methods

Panel Leaders: John Malinowski, Baldor Electric Company Rob Naranjo, BCS, Inc.

Continuous modernization of manufacturing is needed to create new and improved products in the competitive global marketplace at minimized energy use and environmental impact. This panel will

address innovative technologies, systems and methods currently being researched and deployed to modernize manufacturing.

PANEL 4

Planning for the Next Generation

Panel Leaders: Jim Olmsted, Antares Group Suresh Santanam, Syracuse University IAC

Recent energy finds are potential game changers. This panel will explore the development of and planning for next generation manufacturing processes; advancing the use of alternative energy sources; and needed education, training, and workforce development.

PANEL 2

Emerging Energy Market Impacts and Opportunities

Panel Leaders: Timothy Banach, Pace University School of Law David Cygan, Gas Technology Institute

Energy markets are in constant flux. This panel will address potential impacts of likely future energy market trends on manufacturing. Potential energy market trends include increased natural gas, renewable, biofuel availability, advances in CHP and heat recovery technology and deployment, and clean coal.

PANEL 5

Global Competitiveness

Panel Leaders: Mike Burke, NRCan Brett Smith, American Iron and Steel Institute

To meet the challenges posed by global competition, this panel will discuss some of the key marketplace factors enabling or promoting state, regional, national, and international competitiveness; including government policy and regulation, marketplace conditions and influences, and technology adoption.

PANEL 3

Technology Development

Panel Leaders: Olga Livingston, Pacific Northwest National Laboratory Fred Mannion, U.S. Steel Corporation

Energy efficiency improvements are achievable through technology development. This panel will explore challenges and success stories in deploying new technologies, particularly crossing the "valley of death," investment and financing barriers, and options for implementation of "forward thinking" technical solutions.

PANEL 6

State, Utilities, and National Programs and Policies

Panel Leaders: Julia Friedman, NASEO Sandy Glatt, U.S. Department of Energy

State, utility and national programs and policies are advancing industrial energy efficiency and productivity. This panel will explore past and future directions of such activities as well as trend setting, innovative, and exemplary programs and policies.

2013 FUNDERS

HOST SPONSOR: New York State Energy Research and Development Authority (NYSERDA)

GOLD: National Grid, Northeast Utilities, U.S. Environmental Protection Agency, Willis Energy Services

SILVER: U.S. Department of Energy

BRONZE: 3M, American Iron and Steel Institute, Conservation Services Group, Copper Development Association, DNV-Kema Energy & Sustainability, Energy Trust of Oregon, Institute for Industrial Productivity, Northwest Energy Efficiency Alliance

For a complete description of each Panel, go to http://aceee.org/conferences/2013/ssi



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Preliminary Program at a Glance

The following preliminary schedule shows the activities that will be highlighted. Over 100 papers will be formally presented in the mornings. The afternoons will offer opportunities for participants to organize informal discussions about self-selected topics. Plenary sessions will be held before dinner. The Opening Plenary featuring a Keynote Speaker will begin at 6:00 pm on July 23rd.

TIME	TUESDAY JULY 23	wednesday July 24	thursday July 25	FRIDAY JULY 26
8:30 am - 10:00 am		Session One Panels 1 - 6	Session One Panels 1 - 6	Session One Panels 1 - 6
10:00 am - 10:30 am		Morning Break	Morning Break	Morning Break
10:30 am - 12:00 pm		Session Two Panels 1 - 6	Session Two Panels 1 - 6	Session Two Panels 1 - 6
12:00 pm - 1:30 pm		Lunch	Lunch	Lunch
1:30 pm - 4:30 pm	Registration (2:00 pm - 6:00 pm)	Informal Sessions (1:30 pm - 6:00 pm): To post Informal Sessions visit the ACEEE website:	Informal Sessions (1:30 pm - 6:00 pm): To post Informal Sessions visit the ACEEE website:	End of Summer Study
4:30 pm - 6:00 pm		http://www.aceee.org/conferences/ 2013/ssi/informal	http://www.aceee.org/conferences/ 2013/ssi/informal	
6:00 pm - 7:00 pm	Opening Plenary	Plenary		
7:00 pm - 8:30 pm	Dinner Reception	Dinner	Social Event (TBA) (7:00 pm - 10:00 pm)	

The schedule for sessions will be regularly updated on ACEEE's website: http://aceee.org/conferences/2013/ssi

Refereed Paper Presentations

Refereed Paper Presentations will be given in the morning sessions of the Summer Study. The presentations relate to leadership in a global marketplace.

Informal Sessions

Participant-organized sessions will be held in the afternoons. These informal sessions will allow further discussion of the presentations and other topics of importance to participants. Session topics may be posted on ACEEE's website – http://www.aceee.org/conferences/2013/ssi/informal – or at the Summer Study. Meeting rooms will be assigned on site. The list of informal sessions will be updated and distributed daily to attendees. A/V equipment is not guaranteed in the meeting room.

PROGRAM COMMITTEE

Brian Platt, Co-Chair, New York State Energy Research and Development Authority

Joe Vehec, Co-Chair, American Iron and Steel Institute

R. Neal Elliott, Rebecca Lunetta, Glee Murray, Steve Nadel, Lynn Pyle, Ethan Rogers, Dan Trombley, and Mallory Werthamer, American Council for an Energy-Efficient Economy

2013 ACEEE Summer Study On Energy Efficiency In Industry

REGISTRATION FORM

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NAME (please print legibly)				
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ADDRESS				
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COUNTRY				
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Are you presenting a paper?	◯ Yes	◯ No		
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Newark, DE 19714-7588 E-mail: aceeeconf@aceee.org Or, register online at http://aceee.org/conferences/2013/ssi/registration

Conference Arrangements

The Summer Study will be held July 23 – 26, 2013 at The Conference Center Niagara Falls, Niagara Falls, New York. The conference will begin with a Plenary and an evening reception on July 23rd and will end mid-afternoon on July 26th. Lodging is available across the street from the Conference Center at the Sheraton-at-the-Falls. To make reservations, call 1-866-961-3780 to lock in the reduced group rate of \$169 single/double occupancy. Remember to mention the American Council for an Energy-Efficient Economy (ACEEE) for this rate. The cut-off date for this rate is Sunday, July 21, 2013.

Registration Process

Early Bird Registration Deadline: May 26, 2013 Regular Registration Deadline: June 23, 2013

ACEEE is offering a variety of registration options for the 2013 Summer Study. Registration is available on a first-come, first-served basis. In order to reserve your place, the registration fee must be PAID IN FULL by check-in at the conference.

Registration Options

\bigcirc	Early Bird Conference Fee until May 26, 2013	\$875	\$
0	Regular Conference Fee (May 27 – June 23, 2013)	\$975	\$
0	Late Conference Fee (after June 23, 2013)	\$1075	\$
0	One-Day Conference Fee Please select day: O Wed., July 24 O Thurs., July 25 O Fri., July 26	\$525	\$
0	Student Conference Fee (must include copy of student ID)	\$500	\$
0	Wire Transfer Fee (if applicable)	\$25	\$
T0 1	\$		

NOTE: ALL SPEAKERS MUST REGISTER AND PAY THE REGISTRATION FEE

PAYMENT OF REGISTRATION FEE MUST ACCOMPANY THIS FORM

- O I am enclosing a check with this form (please make payable to: 2013 ACEEE Summer Study).
- I am charging this to my VISA, AMEX, or MASTERCARD account (please fill in account information below).
- O I am enclosing a purchase order for the total amount due.
- O I will pay by wire transfer and understand that there is an additional fee of \$25.

I understand that my fees will include a late fee if I register after June 23, 2013, and/or a \$150 cancellation fee if I cancel my registration (refund requests must be submitted by July 11, 2013).

Cardholder's Name	
Cardholder's Signature	
Account	Exp. Date

All registration payments must be received by check-in at the conference. Any payments submitted after the conference will be subject to an additional \$100 late fee.

Registration Fee Options

OPTIONS (includes the proceedings, breakfasts, lunches, and two evening meals

Early Bird Conference Fee: \$875 per person available until May 26, 2013

Regular Conference Fee: \$975 per person available from May 27 until June 23, 2013

Late Conference Fee: \$1075 per person after June 23, 2013 One-Day Conference Fee: \$525 per person.

Student Conference Fee: \$500 (copy of student ID required)

Cancellation and Refund Policy

Registration refund requests due to cancellation must be submitted in writing and received by July 11, 2013. A \$150 processing fee will be charged for all cancellations. Refunds will be paid by check or credit card chargeback (no cash refunds).

For further details or questions, please contact the conferences office at: aceeeconf@aceee.org. Full Summer Study registration information can be obtained from the ACEEE website – http://aceee.org/conferences/2013/ssi/registration



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2013 ACEEE SUMMER STUDY ON ENERGY EFFICIENCY IN INDUSTRY

Thinking Forward: Leadership in a Global Marketplace

July 23-26, 2013 The Conference Center Niagara Falls Niagara Falls, New York

Who Should Attend

Individuals interested in promoting industrial energy efficiency technologies, programs, and policies are encouraged to attend. Representatives from industry at the plant and corporate levels, national laboratories, utilities, consultants, engineers, federal, state, and local agencies will find the presentations and opportunities for informal meetings valuable.

The Summer Study will be conducted in a casual atmosphere conducive to developing working relationships.

Deadline for Regular Registration June 23, 2013

Reducing fuel consumption in industry: Assessment of the economic efficiency of the integration of solar thermal energy into industrial processes

Marcus HUMMEL, Vienna University of Technology, Energy Economics Group Felix HUMMEL, University of Vienna, Center for Computational Materials Science Lukas KRANZL, Vienna University of Technology, Energy Economics Group Christoph BRUNNER, AEE INTEC Jürgen FLUCH, AEE INTEC

ABSTRACT

In order to reach a long term sustainable production system it is essential to increase energy efficiency and by this reduce the amount of energy needed for the production of goods significantly. Furthermore, solar thermal energy has a great potential to reduce the fossil fuel input for process heat supply especially in branches using process heat temperatures between 30 and 150 $^{\circ}$ C.

The aim of this research is to analyze the economic feasibility of the integration of solar thermal systems into industrial processes. We investigate various process characteristics, economic and climatic conditions as well as the impact of energy efficiency measures and carry out sensitivity analyses. A techno-economic modeling tool was developed that simulates industrial solar thermal systems on an hourly basis.

The results show that under current conditions solar thermal systems for the supply of process heat are long term investments: for the investigated process and system characteristics payback periods range from 8 up to 12 years and longer, taking into account the investment subsidies currently in place in Austria. The main reasons are the high investment costs and the low market prices for fossil energy carriers. We show that the supply temperature of the solar system, the temporal load profiles of the processes and the climatic conditions have an important influence on the economic feasibility. The economic impact of energy efficiency measures is characterized by two opposite effects: a reduction of process temperatures leads to higher efficiencies of the solar system and makes further energy demand segments accessible, this increases economic efficiency. In contrast, waste heat recovery reduces the energy demand supplied by the solar system, this leads to smaller installations with higher specific costs (including planning and distribution costs) and therefore reduced economic efficiency.

Introduction

In 2005 the worldwide production of goods consumed 115 EJ of final energy causing a total amount of 9.9 Gt CO₂-emissions, both direct and indirect emissions (Banerjee et al., 2012). In order to reach a long-term sustainable production system the amount of fossil energy needed for the production of goods has to be reduced significantly. This can be achieved with a combination of increased energy efficiency (process and supply) and the extensive implementation of renewable energies. Especially in branches using process heat temperatures between 30 and 150°C solar thermal energy can be used to reduce the input of fossil fuels remarkably. The IEA Task 33/IV – Potential for Solar Heat in Industrial Processes – identified the following key sectors with favorable conditions for the integration of solar heat: food and

beverages, textile, transport equipment, metal and plastic treatment and the chemical industry (Vannoni et al., 2008). The study estimated the potential of solar thermal heat in the European industry based on five country analyses. It identifies a technical potential of about 260 PJ per year providing the industrial sector with 3 to 4% of its thermal energy demand. Further studies conducted later on for other countries came to similar results, (Lauterbach et al., 2012) e.g. calculated a technical potential of 3.4% of total industrial heat demand for Germany (58 PJ/a).

Many studies have been carried out focusing on the technical implementation of solar thermal heat in industry (e.g. (Atkins et al., 2010) or (Quijera et al., 2011)). However, only a handful of studies explicitly refer to the economics of those installations. (Kalogirou, 2003) presents an economic optimization of different collector types to be used in industry. Optimal collector areas and storage tank volumes are calculated for various demand temperatures. (Muneer et al., 2008) calculate the economic payback period for water heating in the Southern Turkish textile industry, being equal to 5.5 and 5.6 years for systems without storage tank providing heat at 40°C and 80°C respectively. (Schnitzer et al., 2007) calculate the economic performance of the integration of solar thermal energy into an Austrian dairy plant. They conclude that the cash flow of solar thermal industrial installations can be positive at current energy prices. (Kulkarni et al., 2007) and (Kulkarni et al., 2008) developed a methodology for the economic optimization of solar thermal industrial systems. The application is demonstrated through an example.

The core research question of this paper is: "What is the economic feasibility of industrial solar thermal systems under different conditions?" The aim is to identify the parameters that have the highest influence on the economic efficiency of solar thermal industrial systems, and to describe the effect of efficiency measures in industrial applications on the economic feasibility of such systems. In order to carry out this analysis the following steps are carried out: (1) The techno-economic modeling tool SOLiS is developed that simulates industrial solar thermal systems on an hourly basis. It is able to carry out sensitivity analyses automatically. (2) Data research is conducted on costs of solar thermal applications, representative process specifications, climate data and prices for energy carriers and (3) a reference scenario is defined and a sensitivity analysis is carried out in order to identify the parameters with the highest influence on the economic feasibility.

In this paper the integration of solar thermal systems into industrial processes is investigated. The system boundary chosen for the analysis is the delivery of solar thermal energy into the industrial process. Thus, the whole solar thermal system including the collectors, the storage tank, the back-up system and the heat distribution system to the process and back to the storage tank is included. The process itself is not included. Moreover, the demand for auxiliary energy for the pumps or the back-up system is not taken into account. A more detailed description of the investigated system is given in the methodology chapter below. Economic data were derived from Austrian technology providers.

Methodology

Description of the technical simulation and the main technical input parameters Investigated Solar Thermal System

For industrial applications a wide range of different solar thermal system concepts exist. The reason is the great variety of process and plant characteristics as well as individual climatic conditions that have to be addressed in the choice of the appropriate solar system. The solar thermal system chosen for this survey has the following characteristics (see Figure 1): a storage tank is integrated to balance supply and demand. The heat distribution from the solar collectors to the processes is organized in three separated sections (collector circuit, storage tank circuit and process supply system). The heat distribution medium used in the collector circuit is a mix between propylene-glycol and water, in the storage tank circuit and the process supply system water is used. The heat supply system used to backup the thermal energy that cannot be provided by the solar and storage system is placed in the process supply circuit between the supply of the storage tank circuit and the distribution to the processes. The process supply circuit is a closed loop, which means that thermal energy that is not used in the process can be returned to the storage.





The modeled system reflects a solar thermal installation that feeds into the heat supply system of an industrial plant with one or more processes implemented at the demand side. In order to draw conclusions regarding the influence of the process load profile on the economic efficiency of the solar thermal installation for this analysis only one process is assumed at the demand side.

Calculations with the simulation software T*SOL have shown that the losses in the pipes between the collectors and the storage tank are in the range of 0.6 - 0.7%. In the SOLiS model developed for this analysis they are therefore neglected.

Solar Collectors

The efficiency of an area element (A) of the solar collector depends on the temperature difference between the fluid in the collector (T) and the environment (T_{env}) and on the solar irradiation (I) according to the following formula:

$$\eta(T) = \eta_0 - rac{a_1 \Delta T + a_2 \Delta T^2}{I}, ext{ where } \Delta T = \max(0, T - T_{env})$$

Solving the differential equation below gives the temperature profile and the solar yield for the entire solar collector, where m is the mass flow and c_p is the heat capacity.

$$\frac{dT(A)}{dA} = I \frac{\eta(T(A))}{m c_p}$$

Capacity effects, the impact of changes in the incidence angle and shading that might occur are not taken into account. Table 1 shows the values for the efficiency and the ratio between aperture area and gross collector area used in the analysis. They are based on typical collectors available in the Austrian market.

	Coef effici	A_{ap}/A_{gr}		
	eta0	a1	a2	
Flat plate collector	0.64	0.75	0.01	0.92

 Table 1: Technical collector data used in the analysis

Source: AEE INTEC

Hot water storage tank

In order to determine whether a certain temperature needed for a specific process can be provided out of the storage tank it is necessary to model a stratified storage tank. For the study we chose the simplest possible model: a one dimensional stratified multinode storage tank model. The multinode model separates the storage tank into perfectly mixed layers, temperature differences only exist between the different layers and only in one dimension, between the bottom and the top of the storage tank. For further details see (Eicker, 2012). For the analysis we chose to use 10 layers, the geometry of the storage tank is a cylinder with a ratio diameter over height of 2.

For the thermal conductivity a value of 0.65 W/mK is assumed, reflecting a storage tank with partition plates and favorable separation properties¹. The value chosen for the coefficient of heat transmission of the surface of the storage tank is $0.6 \text{ W/m}^2\text{K}$. For the simulations it is assumed that the storage tank is placed inside a building reflected by an indoor temperature of 15°C over the year. However, the surface heat loss is very small. Because it is commonly used in practice variable inlet positions (risers) are modeled for the mass flows entering the storage (see figure 1).

Hydraulic concept of the solar system

The pumps of the primary and secondary circuit are turned on at the moment at which solar irradiation is detected. In case of operation a constant mass flow in the collector circuit of 20 kg/h and m² collector area is assumed, reflecting maximum common values for large solar thermal installations. As a simplification it is modeled that excess heat from the solar collectors is dissipated so that the fluid enters the storage tank with a maximum temperature of 98°C. The pump of the process supply system is turned on at the moment at which the process demands

 $^{^{1}}$ thermal conductivity values lie in the range of 0.65 – 1.5 W/mK depending on the construction of the storage tank (Eicker et al 2012)

energy. If not enough energy at the required temperature level can be provided out of the storage tank the backup system is turned on.

Method for the assessment of the economic efficiency Parameter used for the description of the economic performance

In order to quantify the economic performance of investments in solar thermal systems the concept of the Levelized Costs according to e.g. (Branker et al., 2011) is used. The idea of the Levelized Costs of Heat Generation (LCOH) is to compare the costs of the heat supply (C) with the resulting heat supplied by the system (E). Since both the costs of the heat supply and the supplied heat itself are subject to the time preference of the investors, the costs as well as the energy amounts are discounted at the interest rate r with an economic assessment period of τ . The following equation is used to calculate the LCOH:

$$LCOH = \frac{\sum_{t=0}^{\tau} C_t \, (1+r)^{-t}}{\sum_{t=0}^{\tau} E_t \, (1+r)^{-t}}$$

Investigated investment case

With an investment in a solar thermal system a reduction of running energy costs can be achieved. The economic efficiency of the investment is determined comparing the investment costs of the solar thermal system with the energy cost savings for the system in place over a certain time period. For the calculations within this study a gas boiler is assumed as standard existing system as this is the most frequently used system in industrialized countries at the moment. For the assessment the LCOH of the solar thermal system is compared to the LCOH of the reference gas boiler taking into account only the energy costs of the gas boiler, because the solar thermal system does not provide a guaranteed capacity and so, the back-up boiler has to be designed for the full load without solar thermal system. The average yearly efficiency of the gas boiler for the assessment is assumed to be 70%. In practice the average yearly efficiencies of the boilers installed in industry can vary widely between 85 and 50% or lower, depending on the structure of the plant and the age of the boiler.

Description of relevant input data

Cost data of the solar thermal systems

The cost data used in the analysis are based on large scale solar system projects realized in Austria. Budget proposals of different solar system suppliers and final costs of various projects were compared and average system costs were generated in relation to the system size. They include the collectors, the pipes and pumps for the primary and secondary circuit, the control system including the sensors as well as the installation costs. For the storage tank a separate cost function is used in order to be able to analyze effects of different specific storage tank volumes on the economic performance of solar thermal systems. To determine the cost function the prices of two different vendors of storage tanks in Austria are analyzed. The costs include the tank, the insulation and the installation at the site. The operation and maintenance costs (O&M) for the solar thermal system are taken from (Kalogirou, 2009), the value used for the storage tank is an assumption. Table 2 presents the parameters used in the calculations, according to the following fit, where c are the specific costs and S is the collector area or the storage tank volume respectively:

$$c = a_0 S^{a_1} + a_2$$

	Coeffi cos	Coefficients of the cost function		Range of usability of the cost function			O&M costs*
	aO	a1	a2	min	max	unit	
Flat plate collector	3,320	-0.30	53	100	5,000	m²	2%
Storage tank	11	-0.27	0	2,000	400,000	1	1%

 Table 2: Cost data used in the analysis

*yearly costs in % of investment costs

Source: own calculations based on Austrian market data

In practice deviations from the cost data used in the analysis might occur according to the individual plant situation regarding roof properties, motivation and knowledge of the energy related personnel at the plant, solar planners' prices, etc. Furthermore integration costs at the process side are not taken into account. These can add another 5 to 100%, depending on the individual plant situation.

Gas Price Developments

For a simplification of the interpretation of the results the following gas price developments are assumed: increase of 10% in 10 years for the low price scenario, and 20% increase in 10 years for the high price scenario. The gas price at the moment in Austria for medium size industrial consumers is 54.6 \notin MWh (Kratena et al., 2013).

Process data

As it facilitates the interpretation of the results it is assumed that only one industrial process is to be fed by the solar thermal system. It is reflected by the required process temperature, by the load profile and by its annual energy demand. As a reference case for the analysis a cleaning process with the following characteristics is chosen: the temperature level required is 75° C, the plant and the process is working in two shifts (from 6 a.m. to 10 p.m.), the heating of the installation to working temperature in the morning requires a 50% higher load than during normal operation, weekends no production is taking place, no plant holidays during the year. Furthermore for the reference case it is assumed that no heat can be recovered from the process and therefore the return flow from the process corresponds to fresh water with a temperature level of 15° C.

To quantify the influence of the load profile on the technical and economic performance of the solar thermal system the following sensitivity cases are calculated: 1) three-shift production during the entire week and no plant holidays, 2) three-shift production during the entire week and plant holidays in week 33 (around August 15th), 3) two-shift production during the entire week and no plant holidays, and 4) two-shift production during the entire week and plant holidays, and 4) two-shift production during the entire week and plant holidays in week 33. Figure 2 shows the characteristics of the chosen load profiles.

Figure 2: Load profiles used in the analysis for the reference case (solid line) and for the sensitivity scenarios (broken line)



For the comparison of the performance of the solar thermal system for different load profiles and process as well as return flow temperatures the annual thermal energy demand of the process is assumed to be the same for the reference and all sensitivity scenarios. This allows drawing conclusions on the cost-optimal system size per process heat demand for different load profile and temperature scenarios.

Climate data

For the calculations two climate parameters are taken into account: global solar irradiation, determining the solar energy striking the collectors, and the ambient temperature, relevant for the calculation of the efficiency of the solar thermal collectors. As the model doesn't optimize the inclination of the solar collectors endogenously, global solar irradiation values on the inclined surface are used. To take into account the differences in the angle of incidence of solar irradiation in different geographical latitudes investigated, the following rule of thumb has been used for setting the inclination of the solar collectors: the collectors are tilted to an angle equal to the geographical latitude. This is a meaningful assumption if heat is demanded equally throughout the whole year.

In this paper four different locations are analyzed: Murcia in the south of Spain, representing a location with high solar irradiation due to the latitude on the one hand and the high number of sunny days over the year on the other. As an opposite the Finnish capital Helsinki is chosen with remarkably lower irradiation values especially in winter. In between the Italian city Milan is chosen to reflect average European conditions. The fourth location for this analysis is Vienna in Austria. Vienna is chosen as reference location because the analysis is based on Austrian cost data for the solar thermal systems.

The evaluation of the technical performance of the solar thermal system is based on climatic conditions of a typical year. Therefore synthesized time-series are used, provided by the web-service "SoDa – Solar Energy Services for Professionals" (SoDa, 2013). Figure 3 on the following page shows the global irradiation of an average winter day and an average summer day for the four different locations. Especially locations with greater distance to the equator show remarkable differences between winter and summer days. However, the difference in the global irradiation in summer between the different locations is comparably low.

Assessment Results

Based on the input data and modeling framework described the sensitivity of the economic efficiency to various influencing factors is analyzed. Therefore, we define a reference case and vary the most influencing factors to quantify the impact on the LCOH. Table 3 shows the values chosen for the reference case.

	value	unit	
gross collector area	3,000	m²	
specific storage tank volume	70	l∕m²	
T process	75	°C	
T return flow	20	°C	
Economic assessment period	10	а	
interest rate	4	%	
Heat demand process	3,500	MWh/a	
Location	Vienna		

Table 3: Specification of the reference case for the assessment

To determine the economic efficiency of the investment in the solar thermal system the LCOH of the solar thermal system is compared to the LCOH of the reference gas boiler taking into account only the energy costs of the boiler. Figure 3 (right side) shows the LCOH for the four locations analyzed plot against different economic assessment periods (parameter t in the definition of LCOH given above).

Figure 3: Left side: Global solar irradiation on inclined surface for a) the three different locations analyzed and b) for a typical summer and a typical winter day², right side: Levelized Costs of Heat Generation for different locations



 $^{^{2}}$ The number in brackets in the legend states the inclination angle of the solar collectors used for the respective location

The intersection between the LCOH for the solar thermal systems and the LCOH of the gas boiler for the two selected gas price developments shows the economic payback period of the investment. It can be seen that the annual global solar irradiation has remarkable influence on the economic efficiency of the investment: for the reference system and plant conditions economic payback periods between 12 and 13 years result for Austria. The same investment under Spanish climatic conditions would lead to a payback period of about 8 years. The values do not take into account financial policies or CO₂-prices to promote the use of solar thermal energy. In Austria a subsidy system is currently in place where around 38% of the investment costs of the solar thermal installation can be refunded. Taking into account this subsidy leads to a significant reduction of the payback periods of approximately 30%.

The size of a solar thermal system is determined by the solar collector area on the one hand and the storage tank volume on the other hand. Figure 4 shows the effect of the size of the solar thermal system on the LCOH (left side) and on the technical performance (right side) for different specific storage tank volumes (per solar collector area). The technical performance of the solar thermal system is characterized by two values: the specific solar energy yield, which is the ratio between the total solar energy that can be integrated into the industrial process (Q_{solar}) and the gross collector area, and the solar fraction, which is the ratio between Q_{solar} and the total energy demand of the process. The results are shown against the specific thermal energy demand of the process, which is defined as the heat demand of the process per m² gross collector area installed. It can be seen that the installation of smaller solar thermal collector fields leads to higher system efficiencies resulting in higher yearly solar yields per m², while the solar fractions decrease (right side). The combination with the fact that the specific investment costs decrease with larger installations leads to cost optimal system sizes (left side).

Figure 4: Levelized Costs, Solar Fraction and Yearly Solar Yield for different specific thermal energy demands and storage tank volumes



Different specific storage tank volumes are further analyzed in combination with the influence of the process load profile (Figure 5 left side). We found specific storage tank volumes between 50 and 100 l/m² to be cost optimal depending on the load profile of the process. As expected, the effect of the increase of the specific storage tank volume is higher for plants

without production on weekends. Furthermore there is a remarkable effect of one week holidays in summer, while the difference between two or three production shifts is far smaller.

The effect of the temperatures of the process to be supplied and of the return flow from the process into the storage tank is shown in figure 5 (right side). The yearly solar yield and the LCOH are shown against the temperature of the return flow for different process temperatures. Solar thermal systems are limited in their supply temperature. The higher the temperature demand of the process, the lower is the fraction of the energy demand that can be covered by a solar thermal system. Thus, smaller solar thermal systems are cost-optimal for higher process temperatures assuming a constant thermal energy demand. Therefore we chose approximately cost-optimal solar system sizes for the comparison of various process temperatures (see legend in figure 5, right side). We vary the process temperatures between 50 and 200°C. The storage tank temperature in the simulation is limited to 100°C, therefore the solar system can be used for preheating only if process temperatures higher than 100°C are required. The results show that both the temperature of the return flow from the process as well as the process temperature itself has essential influence on the economic efficiency of the solar thermal installation.

Figure 5: Levelized Costs and Yearly Solar Yield for different process load profiles (left side) and for different process and return flow temperatures (right side)



Discussion and Conclusions

The aim of this paper is to analyze the economic feasibility of industrial solar thermal systems, to identify the parameters that have the highest influence on the economic efficiency and to describe the effect of efficiency measures in industrial applications on the economic feasibility of such systems. As a reference case we defined an industrial cleaning process requiring 75°C in 2-shift operation inactive during the weekend, which is supplied by a conventional gas boiler. With an interest rate of 4% we calculated economic payback periods of the investment in an approximately cost-optimal solar thermal flat plate collector system of 3000 m² collector field area and 70 l/m² specific storage tank volume. The periods vary between 8 and 12 years depending on the geographical location, not taking into account financial support policies. In Austria a subsidy system is currently in place where around 38% of the investment costs of the solar thermal installation can be refunded. Taking into account this subsidy leads to a significant reduction of the payback periods of approximately 30%. Note that the dimensions of

the cost-optimal solar system vary with the geographical location. In northern locations larger collector field areas with smaller storage tanks are optimal, while in southern locations the opposite is the case. Also note that the inclination of the solar collectors has not been optimized for the analyzed locations, the rule of thumb described above has been used. Country-specific costs of solar systems and gas prices have not been taken into account as well.

We found specific storage tank volumes between 50 and 100 l/m² to be cost optimal depending on the load profile of the process. As expected, the effect of plant operation brakes at weekends and of one week holidays in summer on the economic performance of the solar thermal system is remarkable, especially for lower specific storage tank volumes. However, the dominant influencing factors are the supply temperature to the process and the temperature of the return flow from the process. For higher process temperatures a lower fraction of the energy demand can be covered by the solar thermal system due to the limited solar thermal supply temperatures. We calculated an increase of about 40% in the LCOH for a process temperature difference between 50 and 200°C, assuming a constant energy demand of the process. Certain efficiency measures therefore lead to a remarkable increase of the economic efficiency of solar thermal installations. The insulation of pipes or reaction vessels, the integration of larger heat exchangers and the implementation of new process technologies with lower supply temperatures support the investments in solar thermal systems. A crucial measure to increase energy efficiency in industry is the recovery of waste heat. It is furthermore a very cost effective solution to decrease the thermal energy demand. Therefore it is meaningful to primarily use existing waste heat streams, the remaining demand can then be supplied partly with solar thermal systems to further decrease the fossil fuel input. Waste heat recovery from the process essentially reduces the energy demand that can be supplied by the solar system and therefore leads to smaller costoptimal system sizes with higher specific costs.. The operation of the solar thermal systems at higher temperature ranges furthermore decreases the technological efficiency especially for flat plate systems and therefore their economic feasibility. Although waste heat recovery increases the LCOH of the solar thermal system, it reduces the running costs of the back-up system and therefore increases the economic efficiency of the entire heat supply system.

The analysis showed that investments in solar thermal industrial systems lead to payback periods much lower than the lifetime of such systems. Taking into account the financial support policies in many countries and considering the interaction with efficiency measures in industrial applications can lead to an economically feasible opportunity to reduce the running energy costs and the CO_2 emissions for many companies in industry.

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